### **Contractor's Qualification Statement**

The Undersigned certifies under oath that the information provided herein is true and sufficiently complete so as not to be misleading.

SUBMITTED TO:
ADDRESS:
SUBMITTED BY: Dickinson Cameron Construction Company, Inc.
NAME: Mr. Frank C. Naliboff
ADDRESS: 6184 Innovation Way, Carlsbad, CA 92009
PRINCIPAL OFFICE:
[X ] Corporation
[ ] Partnership
[ ] Individual
[ ] Joint Venture
[ ] Other
NAME OF PROJECT: (if applicable)
TYPE OF WORK: (file separate form for each Classification of Work)
[ X ] General Construction
[ ]HVAC
[ ] Electrical
[ ] Plumbing
[ ] Other: (Specify)
§ 1 ORGANIZATION § 1.1 How many years has your organization been in business as a Contractor? 21
§ 1.2 How many years has your organization been in business under its present business name? 21
§ 1.2.1 Under what other or former names has your organization operated?
Conkey Companies, Inc.
§ 1.3 If your organization is a corporation, answer the following: § 1.3.1 Date of incorporation: February 22, 1994

§ 1.3.2 State of incorporation: California § 1.3.3 President's name: Frank C. Naliboff

#### **ADDITIONS AND DELETIONS:**

The author of this document has added information needed for its completion. The author may also have revised the text of the original AIA standard form. An Additions and Deletions Report that notes added information as well as revisions to the standard form text is available from the author and should be reviewed. A vertical line in the left margin of this document indicates where the author has added necessary information and where the author has added to or deleted from the original AIA text.

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

This form is approved and recommended by the American Institute of Architects (AIA) and The Associated General Contractors of America (AGC) for use in evaluating the qualifications of contractors. No endorsement of the submitting party or verification of the information is made by AIA or AGC.

AlA Document A305<sup>TM</sup> – 1986. Copyright © 1964, 1969, 1979 and 1986 by The American Institute of Architects. All rights reserved. WARNING: This Ala® Document is protected by U.S. Copyright Law and International Treaties. Unauthorized reproduction or distribution of this Ala® Document, or any portion of it, may result in severe civil and criminal penalties, and will be prosecuted to the maximum extent possible under the law. This document was produced by AlA software at 15:15:04 on 01/15/2016 under Order No.8181389266\_1 which expires on 09/23/2016, and is not for resale.

User Notes: (1398228340)

- § 1.3.4 Vice-president's name(s)
- § 1.3.5 Secretary's name: Maryam Samady
- § 1.3.6 Treasurer's name:
- § 1.4 If your organization is a partnership, answer the following:
  - § 1.4.1 Date of organization:
  - § 1.4.2 Type of partnership (if applicable):
  - § 1.4.3 Name(s) of general partner(s)
- § 1.5 If your organization is individually owned, answer the following:
  - § 1.5.1 Date of organization:
  - § 1.5.2 Name of owner:
- § 1.6 If the form of your organization is other than those listed above, describe it and name the principals:

#### § 2 LICENSING

§ 2.1 List jurisdictions and trade categories in which your organization is legally qualified to do business, and indicate registration or license numbers, if applicable.

See Attached Exhibit A

§ 2.2 List jurisdictions in which your organization's partnership or trade name is filed.

See Attached Exhibit A

#### § 3 EXPERIENCE

§ 3.1 List the categories of work that your organization normally performs with its own forces.

Project Management, Supervision, Carpentry, Facilities

- § 3.2 Claims and Suits. (If the answer to any of the questions below is yes, please attach details.)
  - § 3.2.1 Has your organization ever failed to complete any work awarded to it?

No

§ 3.2.2 Are there any judgments, claims, arbitration proceedings or suits pending or outstanding against your organization or its officers?

No

§ 3.2.3 Has your organization filed any law suits or requested arbitration with regard to construction contracts within the last five years?

No

§ 3.3 Within the last five years, has any officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract? (If the answer is yes, please attach details.)

No

§ 3.4 On a separate sheet, list major construction projects your organization has in progress, giving the name of project, owner, architect, contract amount, percent complete and scheduled completion date.

See Attached Exhibit B

§ 3.4.1 State total worth of work in progress and under contract:

\$25,000,000 (Twenty Five Million

§ 3.5 On a separate sheet, list the major projects your organization has completed in the past five years, giving the name of project, owner, architect, contract amount, date of completion and percentage of the cost of the work performed with your own forces.

See Attached Exhibit B

§ 3.5.1 State average annual amount of construction work performed during the past five years:

\$50,000,000 (Fifty Million)

§ 3.6 On a separate sheet, list the construction experience and present commitments of the key individuals of your organization.

See Attached Exhibit C

#### § 4 REFERENCES

§ 4.1 Trade References:

See Attached Exhibit D

§ 4.2 Bank References:

See Attached Exhibit D

§ 4.3 Surety:

§ 4.3.1 Name of bonding company:

Cavignac & Associates

§ 4.3.2 Name and address of agent:

Jim Schabarum, Bank of America Building, 450 B Street, Suite 1800, San Diego, CA 92101

#### § 5 FINANCING

§ 5.1 Financial Statement. Contact VP of Finance for statement.

§ 5.1.1 Attach a financial statement, preferably audited, including your organization's latest balance sheet and income statement showing the following items:

Current Assets (e.g., cash, joint venture accounts, accounts receivable, notes receivable, accrued income, deposits, materials inventory and prepaid expenses);

Net Fixed Assets:

Other Assets:

Current Liabilities (e.g., accounts payable, notes payable, accrued expenses, provision for income taxes, advances, accrued salaries and accrued payroll taxes);

Other Liabilities (e.g., capital, capital stock, authorized and outstanding shares par values, earned surplus and retained earnings).

§ 5.1.2 Name and address of firm preparing attached financial statement, and date thereof:

Rosner Brown Tourch Stone and Keller, LLP, 4909 Murphy Canyon Road, Suite 120, San Diego, CA 92123

§ 5.1.3 Is the attached financial statement for the identical organization named on page one?

Yes

§ 5.1.4 If not, explain the relationship and financial responsibility of the organization whose financial statement is provided (e.g., parent-subsidiary).

§ 5.2 Will the organization whose financial statement is attached act as guarantor of the contract for construction?

Yes

### § 6 SIGNATURE

§ 6.1 Dated at this day of

Name of Organization: Dickinson Cameron Construction Company, Inc.

By: Mr. Frank C. Naliboff

Title: President

§ 6.2

Mr. Frank C. Naliboff being duly sworn deposes and says that the information provided herein is true and sufficiently complete so as not to be misleading.

Subscribed and sworn before me this day of

Notary Public:

My Commission Expires:

# Additions and Deletions Report for

 $AIA^{\circ}$  Document  $A305^{\text{TM}} - 1986$ 

This Additions and Deletions Report, as defined on page 1 of the associated document, reproduces below all text the author has added to the standard form AIA document in order to complete it, as well as any text the author may have added to or deleted from the original AIA text. Added text is shown underlined. Deleted text is indicated with a horizontal line through the original AIA text.

Note: This Additions and Deletions Report is provided for information purposes only and is not incorporated into or constitute any part of the associated AIA document. This Additions and Deletions Report and its associated document were generated simultaneously by AIA software at 15:15:04 on 01/15/2016.

PAGE 1
SUBMITTED BY: Dickinson Cameron Construction Company, Inc.
NAME: Mr. Frank C. Naliboff
ADDRESS: 6184 Innovation Way, Carlsbad, CA 92009
[X ] Corporation
[ X ] General Construction
§ 1.1 How many years has your organization been in business as a Contractor? 21
§ 1.2 How many years has your organization been in business under its present business name? 21
Conkey Companies, Inc.
§ 1.3.1 Date of incorporation: <u>February 22, 1994</u> § 1.3.2 State of incorporation: <u>California</u> § 1.3.3 President's name: <u>Frank C. Naliboff</u>
PAGE 2
§ 1.3.5 Secretary's name: Maryam Samady
See Attached Exhibit A

See Attached Exhibit A

**User Notes:** 

Project Management, Supervision, Carpentry, Facilities No No <u>No</u> PAGE 3 No See Attached Exhibit B \$25,000,000 (Twenty Five Million See Attached Exhibit B \$50,000,000 (Fifty Million) See Attached Exhibit C See Attached Exhibit D See Attached Exhibit D ... Cavignac & Associates

**User Notes:** 

Jim Schabarum, Bank of America Building, 450 B Street, Suite 1800, San Diego, CA 92101

§ 5.1 Financial Statement. Contact VP of Finance for statement.

#### PAGE 4

Rosner Brown Tourch Stone and Keller, LLP, 4909 Murphy Canyon Road, Suite 120, San Diego, CA 92123

Yes

Yes

Name of Organization: <u>Dickinson Cameron Construction Company, Inc.</u>

By: Mr. Frank C. Naliboff

Title: President

**User Notes:** 

M r. Frank C. Naliboff being duly sworn deposes and says that the information provided herein is true and sufficiently complete so as not to be misleading.

# Certification of Document's Authenticity

AIA® Document D401™ - 2003

I, Frank C. Naliboff, hereby certify, to the best of my knowledge, information and belief, that I created the attached final document simultaneously with its associated Additions and Deletions Report and this certification at 15:15:04 on 01/15/2016 under Order No.  $8181389266_1$  from AIA Contract Documents software and that in preparing the attached final document I made no changes to the original text of AIA® Document A305<sup>TM</sup> – 1986, Contractor's Qualification Statement, as published by the AIA in its software, other than those additions and deletions shown in the associated Additions and Deletions Report.

(Signed)			
(Title)		 	
(Dated)			